From Pain to Pleasure in Lifesciences and Healthcare

Tabea Jost TJ consulting

Hamburg, 03. April 2019



















































Digital Strategy Formulation Process

Useful template that can be used to map the digital strategy formulation process and can be kept as future reference for execution.

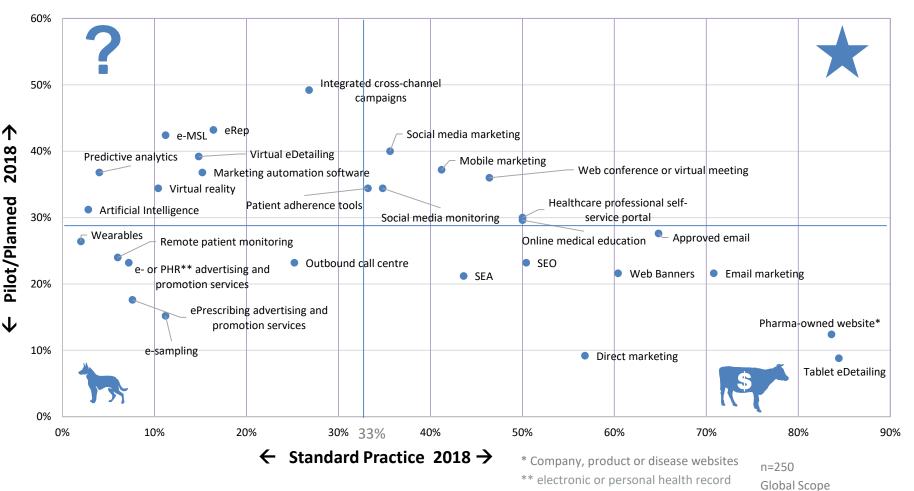
Brand name		
Leverage point		
Target audience		
(segments)		
(
Behavioural		
objective(s)		

MCQ = Impact Measurement : Average Cost

	Channel related communication effects	Brand or TA related communication effects		
	Channel related behavioural effects	Brand or TA related behavioural effects		
Cost per MCQ				
Total MCQ	Average cost / MCQ			
Project resources	Internal	External		



Please evaluate how often you use the following channels TODAY to reach your customers.





post@tabeajost.de