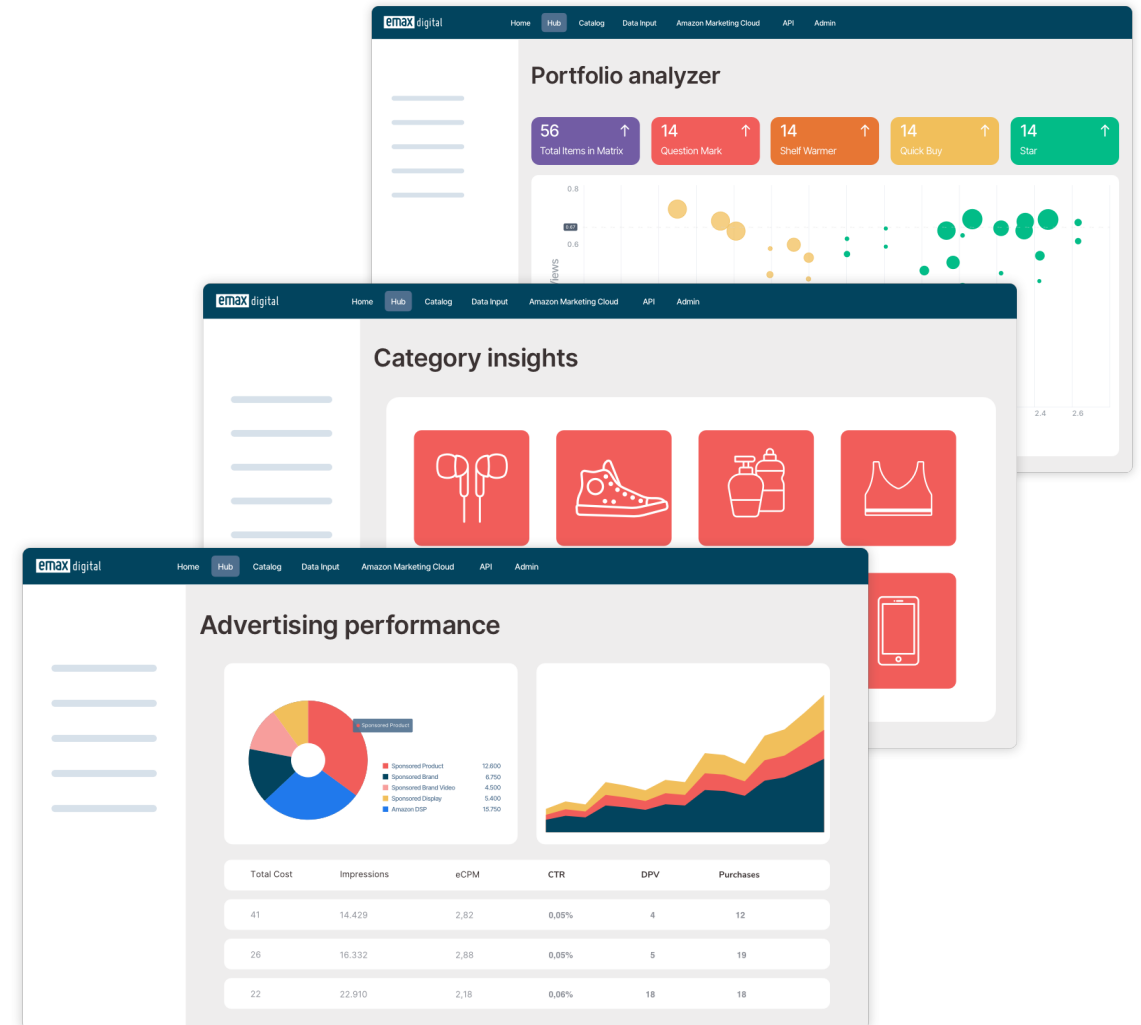
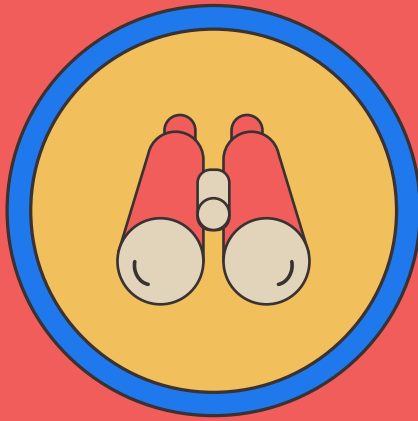


# Amazon Analytics. Made easy.

Dominik Pietrowski, Co-Founder  
27. April 2022





**7 min.**

- 1. Digital retail media on the rise**
- 2. Growing complexity**
- 3. Easy solution**



# Three ad categories dominate digital advertising



Search



Social



Shopping

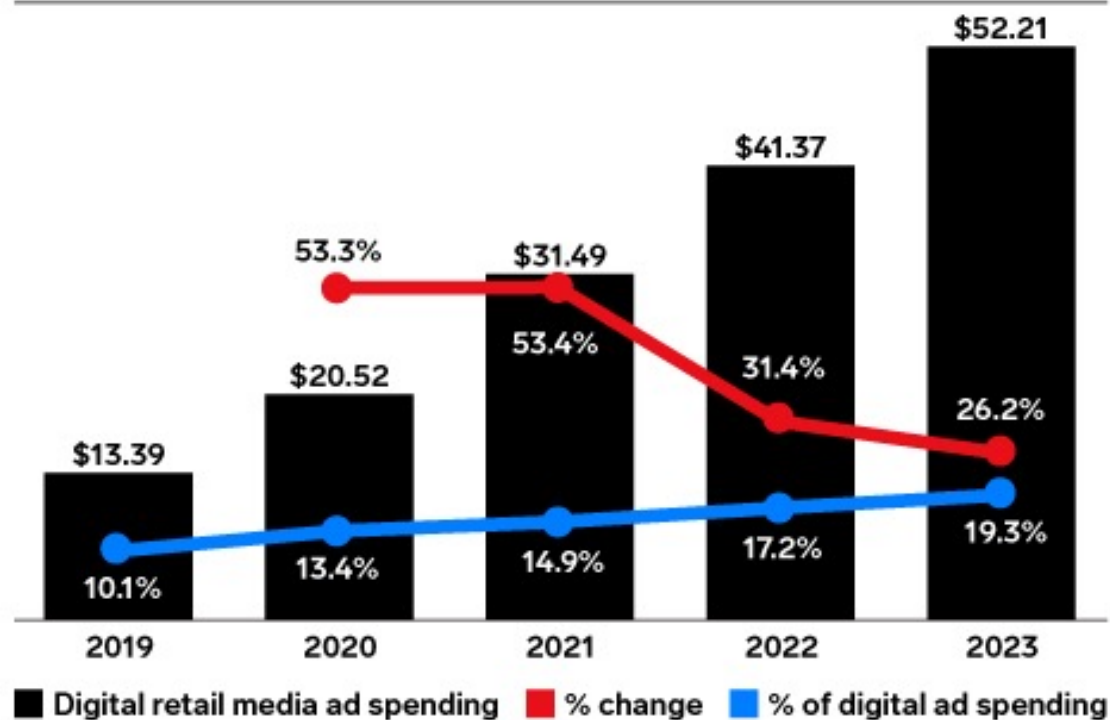




# Digital retail media is growing significantly

## US Digital Retail Media Ad Spending, 2019-2023

billions, % change, and % of digital ad spending



270532

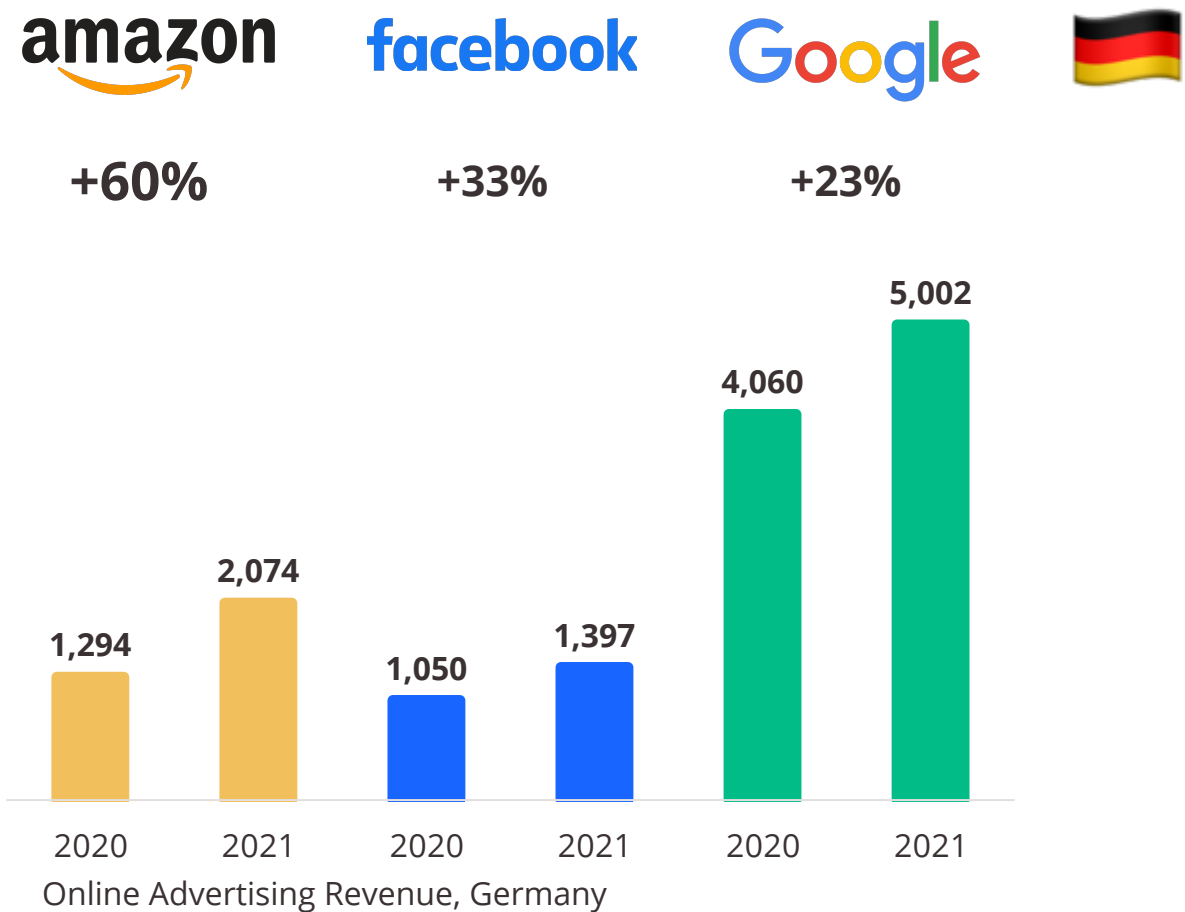
eMarketer | InsiderIntelligence.com







# Big steps: Amazon is competing to become largest publisher in Germany



Source: 1) Amazon Online Germany GmbH, JA 2021 2) Verband der Mediaagenturen in Deutschland (OMG), 2022



# Many companies take first steps in digital retail media, ...



**SCHWARZ**





## Many companies take first steps in digital retail media, **Amazon is leading**

amazon ads

- PPC
- DSP (Display, Video)
- Amazon Marketing Cloud

amazon  
Developer

- Selling Partner API

amazon  
vendor central

amazon  
seller central

brand analytics

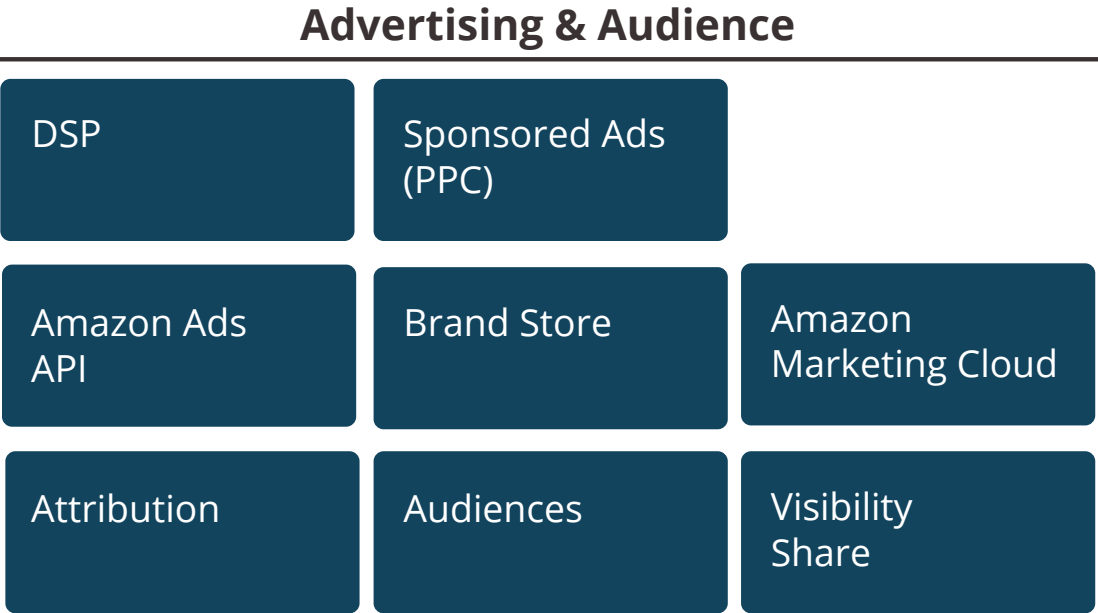


# Digital retail media is adding complexity for brands and agencies





# Amazon sets a high bar for advertisers operating the digital retail media tech-stack





# Amazon sets a high bar for advertisers operating the digital retail media tech-stack

| Retail              |                        |                 | Advertising & Audience |                     |                        |
|---------------------|------------------------|-----------------|------------------------|---------------------|------------------------|
|                     | Inventory Health       | Product Catalog | DSP                    | Sponsored Ads (PPC) |                        |
| Sales Diagnostics   | Product Content        | Brand View Pro  | Amazon Ads API         | Brand Store         | Amazon Marketing Cloud |
| Selling Partner API | Search Term Repository | Brand Analytics | Attribution            | Audiences           | Visibility Share       |





# Need to combine new retail metrics with advertising mechanics and shopping audiences

Retail

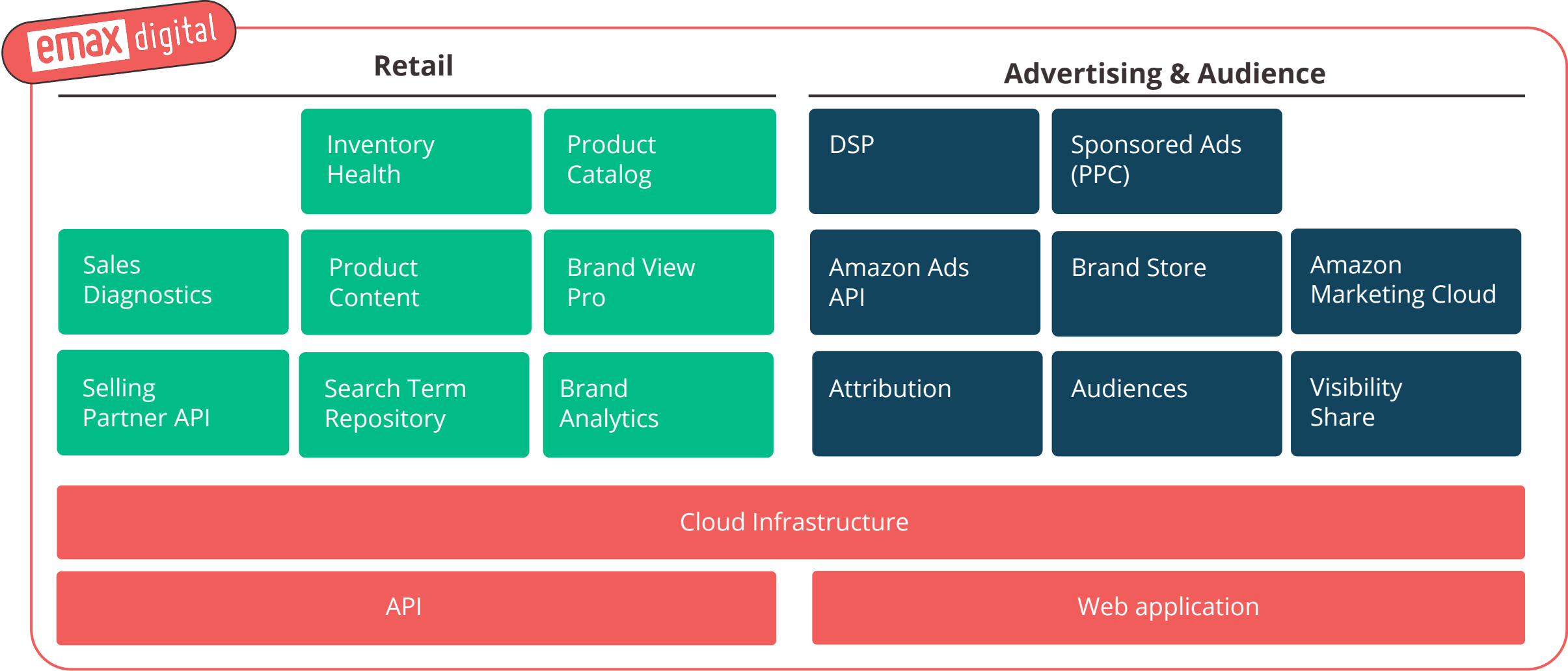
Advertising & Audience



Brands & Agencies



# Our technology allows advertisers to access retail and advertising analytics on Amazon easily





# Brands and agencies use our BI-solutions and data to become leaders on Amazon

**Read** your own business



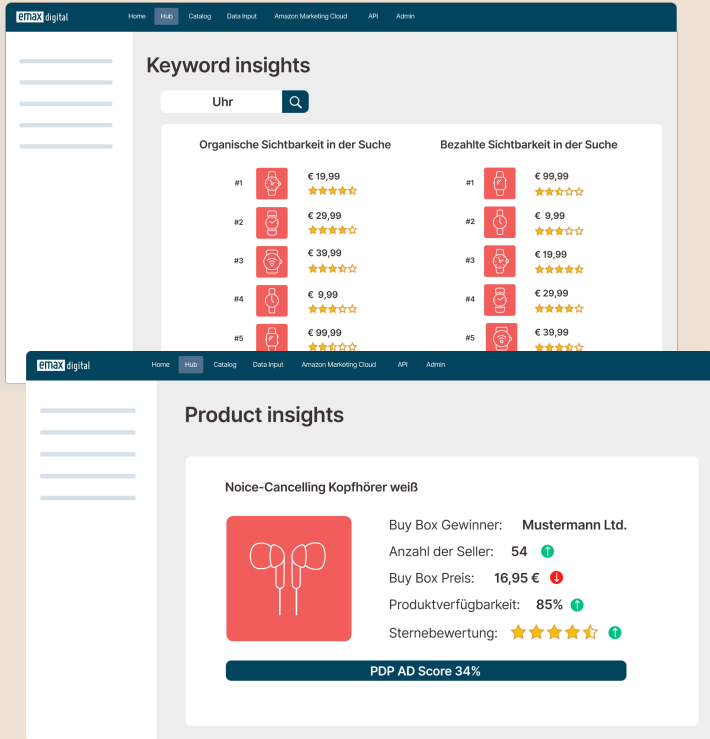


# Brands and agencies use our BI-solutions and data to become leaders on Amazon

**Read** your own business



**Beat** your competition





# Brands and agencies use our BI-solutions and data to become leaders on Amazon

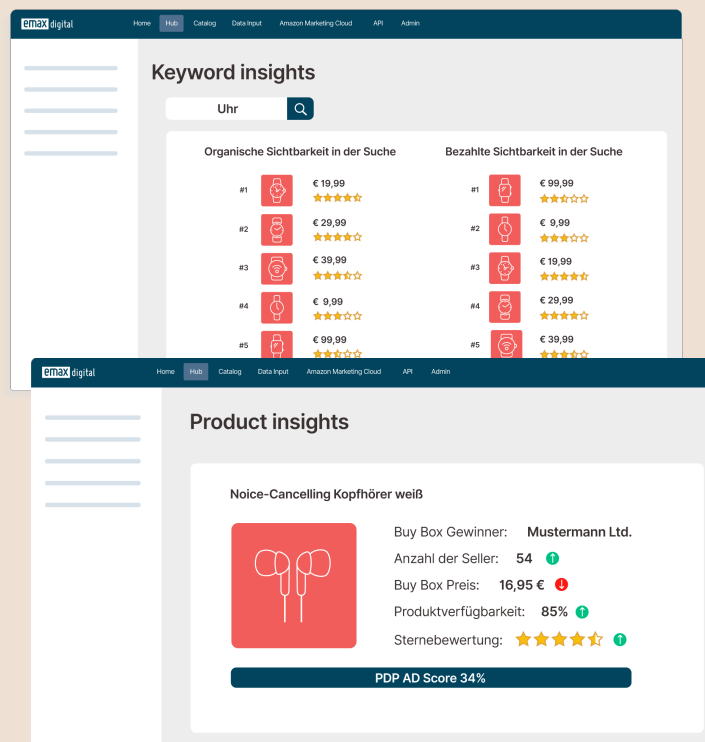
**Read**

**your own business**



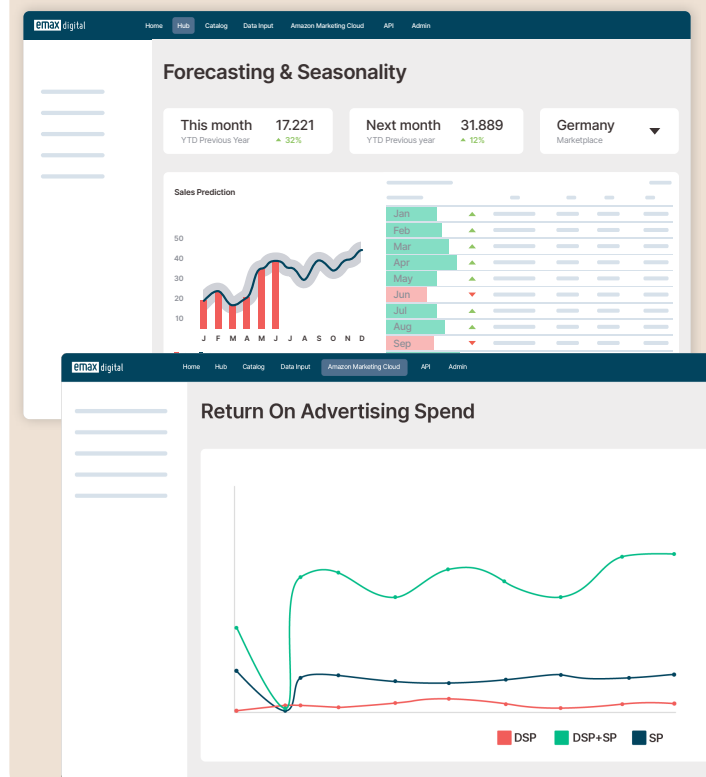
**Beat**

**your competition**



**Lead**

**your category**





# Easy analytics for more success in your e-commerce and digital retail media on Amazon



**Plug & Play:**  
easy set-up



**Higher ad**  
efficiency



**Transparency**



**BI-as-a-service**



**Time-saver**



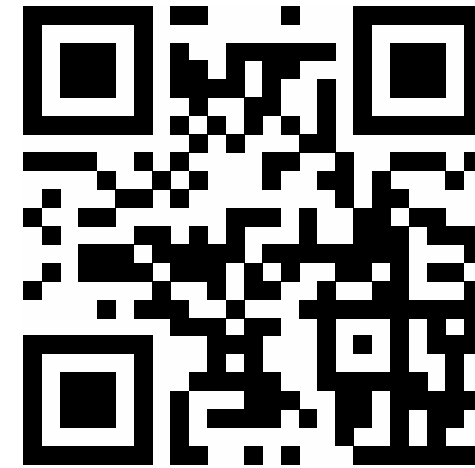
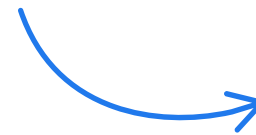
**All-in-one**



# Thank you!



*Find me on LinkedIn  
or drop me a note*



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